



Application Specific Filtration

Baldwin Primary Number	CARQUEST Primary Number	CARQUEST Primary Sales	Primary Cross % Units	Primary Cross Applications	Baldwin Secondary Number	CARQUEST New Secondary Number	CARQUEST Projected Sales	Secondary Cross % Units	New Secondary Cross Applications
STOCK IN MOST STORES									
B76	85791	61,551	71.0%	Mack, Volvo	B7600	96345	A+	29.0%	Caterpillar 1R0739
BF1226	86472	33,656	70.8%	Cummins	BF587-D	96316	A+	29.2%	Atlas Copco Compressors; Deutz, Volvo-Penta Engines; Case, Deutz, Dresser, Fendt, Ford, Galion, Hough, International, John Deere, New Holland Equipment; Fiat, M.A.N. Trucks
RS3549	88489	14,315	39.8%	John Deere	RS3988	93266	A	60.2%	Case, Caterpillar, Hitachi, Kubota, Mustang Equipment
BF1223-0	86231	8,939	26.0%	Ford Trucks	BF1329-0	96299	A	74.0%	Blue Bird Buses; Racor 690R Series Filter Systems; Freightliner, Oshkosh, Scania, Volvo Trucks
BF1223-0	86231	8,939	34.0%	Ford Trucks	BF1390-0	96293	A	66.0%	Replaces: Racor R90T; Volvo 20450423; Fleetguard FS19551
B76-MPG	85791XE	4,855	6.9%	Mack	B7700	96353	A	93.1%	Caterpillar Engines, Equipment
B76	85791	61,551	90.8%	Mack, Volvo	B76-SS	96475	A	9.2%	Akerman, Mack, V.M.E., Volvo, R.V.I. Engines, Equipment
PF7680	86651	12,020	60.2%	Caterpillar, Cummins, Detroit Diesel	PF7744	96226	A	39.8%	Freightliner, International, Kenworth, Peterbilt, Sterling, Volvo Trucks
BF957-D	86405	16,011	73.3%	Cummins	BF1249	96277	A	26.7%	Blue Bird, Ford, Freightliner, International Buses, Trucks; Hamm Rollers; Hyundai, Liebherr Equipment; Optional on Cummins Engines
BF7915	86961	178	38.0%	Hatz Engines	BF790	96250	A	62.0%	Bosch 1-457-434-069; Deutz 1161341; Melroe-Bobcat 4121609
B7031	85158	4,896	35.0%	Zetor, Iveco, Deutz	B7215	96424	B	65.0%	Case-International, New Holland Equipment
BD7169	84521	9,986	60.8%	Isuzu Trucks & Buses	BD7159	96331	B	39.2%	Isuzu Engines, Trucks
BF940	86390	16,957	79.0%	Allis, Massey Ferguson, Kubota	BF7683	96246	B	21.0%	Kubota Engines, Equipment
RS5334	87330	5,156	42.4%	Caterpillar, Komatsu	RS3971	93265	B	57.6%	Gradall, Volvo Equipment
RS3549	88489	14,315	78.4%	Clark, John Deere	RS4595	93267	B	21.6%	Elgin Sweepers; International Wheel Tractors
BF1223	86411	4,882	46.0%	Ford, Hino, Ingersoll-Rand	BF1329	96283	B	54.0%	Racor 690R Series Assemblies; Scania, Volvo Trucks
BW5137	89071	27,491	46.9%	Various Trucks	BW5071	96324	B	53.1%	Cummins Engines
B7031	85158	7,896	52.2%	Vetor, Iveco, Deutz	B7089	96418	B	47.8%	Ford, New Holland Equipment
B118	85452	14,372	80.3%	Ford, Isuzu, Nissan	BT111	96440	B	19.7%	Ford Tractors, New Holland Equipment
BT388-10	85860	3,283	20.0%	Cross Hydraulics	BT389-10	96385	B	80.0%	Bandit, Case, Koehring Equipment; Special AMBAC Base
B7685	85660	7,099	64.9%	R.V.I., Volvo	B7409	96322	B	35.1%	Mack MP7, MP8, MP10 Engines, Trucks
B7030	85799	16,220	85.2%	Detroit Diesel, International, Terex	B7229	96428	B	14.8%	Detroit Diesel 4000 Series Engines
BF1226	86472	33,656	93.4%	Cummins	BF5587-D	96315	B	6.6%	Massey Ferguson, Volvo Equipment
BW5139	89073	4,364	42.5%	Caterpillar, Komatsu	BW5073	96326	B	57.5%	Agco, Case, Caterpillar, Cummins
BT237	85459	14,640	86.6%	Bobcat, Caterpillar, Komatsu, Hyster	BT347	96347	B	13.4%	Allis Chambers, Antonia Carraro, Fiat, Ford, Hesston, New Holland Equipment; Iveco Engines, Trucks
B95	85970	16,246	87.5%	Detroit Diesel	B7396	96432	B	12.5%	Aksa, Belaz, Cummins, Demag, Euclid, Hitachi, Komatsu, Manitowoc, Unit Rig, Wabco Equipment
BF7922	86682	5,587	64.5%	Case-International	BF7966	96257	B	35.5%	Freightliner S2 Bus Chassis; Kawasaki 70ZV Loader; Kenworth Trucks
CS5008	89056	10,417	80.7%	DCA Additive	CS5007	99126	B	19.3%	BTA PLUS Formula Liquid Additive (Pint)
BF7967	86393	8,464	76.0%	Hino Trucks	BF13	96234	B	24.0%	Isuzu, Nissan Trucks
STOCK AS NEEDED									
B99-MPG	85792XE	4,783	71.6%	Caterpillar 1R0796	B7245	96350	D	28.4%	Gas Compression Industry
BF1249-0	86242	2,159	14.4%	Blue Bird, Ford, Freightliner, International Buses, Trucks	BF1394-SP	96291	D	85.6%	Komatsu Equipment
BT274	85453	2,301	29.8%	Case, International, Wayne Equipment	BT452	96386	D	70.2%	Daewoo Lift Trucks; Case, International, Steiger Equipment
BF948-JD	86244	2,447	29.8%	John Deere Loaders, Tractors	BF1248	96376	D	70.2%	Komatsu Engines, Equipment
BF1223	86411	4,882	69.0%	Carrier-Transcold, Ford, Hino Trucks; Ingersoll-Rand Compressors	BF1345	96284	D	31.0%	International Engines
B76-MPG	85791XE	4,855	70.9%	Akerman, Mack, V.M.E., R.V.I. Engines, Equipment	BT556-10	96388	D	29.1%	John Deere GG17031266; Owatonna 17031266
BF1225	96044	216	26.8%	Case Combines	BF5812	96307	D	73.2%	Detroit Diesel Engines with Cummins Fuel Filter Base
B309	85747	2,401	34.7%	Case, International Equipment	B299	96352	D	65.3%	Case, International Equipment
B75	85798	7,987	83.5%	Caterpillar, Isuzu Engines, Chevrolet, GMC, Isuzu	BT470	96387	D	16.5%	Fiat, Ford, Hesston, New Holland Equipment

Baldwin Primary Number	CARQUEST Primary Number	CARQUEST Primary Sales	Primary Cross % Units	Primary Cross Applications	Baldwin Secondary Number	CARQUEST New Secondary Number	CARQUEST Projected Sales	Secondary Cross % Units	New Secondary Cross Applications
STOCK AS NEEDED (CONT'D)									
BT237	85459	14,640	91.5%	Bobcat, Caterpillar, Komatsu, Hyster	BT217	96346	D	8.5%	Hanomag, Hyster Equipment; Transicold Refrigeration Units
BF1226	86472	33,656	96.2%	Cummins Engines	BF7772	96290	D	3.8%	Case Equipment; Gehl Loaders
BF957-D	86405	16,011	91.7%	Cummins Engines	BF1282	96281	D	8.3%	Cummins M11 Engines; Komatsu Equipment
BF1265	86780	2,475	51.2%	John Deere Combines, Loaders	BF1283	96282	D	48.8%	Caterpillar Equipment, Industrial, Marine, Truck Engines; Racor 4120 Series
B99-MPG	85792XE	4,783	80.9%	Caterpillar	B7249-MPG	96469	D	19.1%	Donaldson ELF7405; Fleetguard LF3566
BT839-10	85551	34,366	95.7%	Bobcat, Ford, Toro, Vermeer, Versatile Equipment	BT8428-MPG	96449	D	4.3%	Various Hydraulic Applications
BF957	86109	18,824	93.5%	Cummins Engines	BF5801	96310	D	6.5%	Detroit Diesel Engines using Cummins Fuel Filter Base
BF7814	86721	5,239	76.3%	Mack Engines, Trucks; R.V.I. Trucks; Volvo Buses	BF7943	96256	D	23.7%	Mack, Volvo Trucks
BF1225	86439	216	44.9%	Case Combines	BF1214	96272	D	55.1%	Caterpillar Engines
BF719	86398	3,558	45.2%	Iveco, R.V.I. Trucks	BF7602	96239	D	54.8%	Case, Hitachi, Kawasaki, Koehring, Link-Belt Equipment; Chevrolet, GMC, Isuzu Trucks
BT354	85712	3,291	66.6%	Ford, Massey Ferguson, New Holland Equipment	BT8504	96132	D	33.4%	Ford; New Holland Tractors
BF7815	86697	5,460	81.0%	Cummins Engines; Kenworth, Mack, Peterbilt Trucks	BF7917	96252	D	19.0%	Equipment with 2005-on Cummins QSC, QSL Tier 3 Engines
PA3698	87917	209	33.2%	Caterpillar Equipment	PA2666	93251	D	66.8%	John Deere Equipment
B179	85064	26,031	95.9%	Honda Automotive; Kubota, Yanmar Engines	B7216	96425	D	4.1%	John Deere Mowers; Tractors with Yanmar Engines
BT260	85664	1,330	27.7%	Cessna 60 187-6	BT334	96381	D	72.3%	Case, Hyundai, J.C. Bamford, Link-Belt, Volvo Equipment
PF7977	86585XE	N/A	47.2%	Dodge Light-Duty Trucks with Cummins 5.9L Diesel	PF7777	96269	D	52.8%	Chrysler, Bering, Ford, Freightliner, Kenworth, Peterbilt Trucks; 1/1998 to 6/2002 Cummins ISB Engines
BF1360-SP	86788	3,466	59.7%	Blue Bird Buses; Caterpillar, Cummins Engines	BF1360	96286	D	40.3%	Hino Trucks
BF1226	86472	33,656	97.1%	Cummins Engines	BF1221	96274	D	2.9%	Deutz, Volvo Engines
BF1274-SP	86423	1,299	32.0%	Cummins Signature 600 Engines	BF1277-SPS	96295	D	68.0%	Sensor Port Thread: M14 x 2.0
BF1274-SP	86423	1,299	32.1%	Cummins Signature 600 Engines	BF1277-SP	96298	D	67.9%	Cummins ISX, Signature 600 Engines
BW5138	89072	1,317	32.4%	Maintenance Filter for Systems with 21-30 Gallons	BW5072	96325	D	67.6%	Cummins Engines
BF1347	86813	2,453	62.3%	Fuel/Water Separator on Various Truck Engines	BF1292-0	96265	D	37.7%	Deutz Engines; Deutz-Fahr, Fendt Tractors; Iveco Trucks
BA5379	89374	1,380	6.0%	M.A.N. TGA, TGM, TGS Series	BA5374	96327	D	94.0%	Blue Bird, Kassbohrer, Setra Buses; E.R.F., Freightliner, IHC, Iveco, Kenworth, Mack, M.A.N., Mercedes-Benz, Peterbilt, R.V.I., Sterling, Volvo Trucks; Liebherr Cranes
BF720	86397	2,601	69.9%	Caterpillar, Kobelco, MDI, Mitsubishi	BF7538	96236	D	30.1%	Caterpillar Equipment
RS3515	88589	1,481	47.4%	Caterpillar Equipment	RS3511	93259	D	52.6%	Caterpillar Equipment
BF1223	86411	4,882	84.1%	Ford, Hino Trucks; Ingersoll-Rand Compressors	BF1349	96285	D	15.9%	Cummins Engines; Volvo Trucks
BF1226	86472	33,656	97.5%	Cummins Engines	BF1367	96287	D	2.5%	Iveco Engines
BT260	85664	1,330	41.8%	Cessna 60187-6	BT8314	96390	D	58.2%	Caterpillar Equipment
BF1222	86417	2,359	67.1%	Ford Engines	BF1205	96305	D	32.9%	Ford, John Deere Engines
BF7892	86519	1,215	31.5%	Komatsu Equipment	BG941	96261	D	68.5%	Komatsu 600-311-8220
BF7892	86519	1,215	31.5%	Komatsu Equipment	BF330	96235	D	68.5%	Cummins, Komatsu Engines, Equipment
B97	85801	146	15.6%	International	B7402	96434	D	84.4%	Freightliner, Kenworth, Peterbilt Trucks all with Caterpillar C11, C13, C18 Engines
BF1226	86472	33,656	97.8%	Cummins Engines	BF586-D	96312	D	2.2%	Atlas Copco Compressors; Deutz Engines; Deutz, Hanomag, International Equipment
BF1223-0	86231	8,939	92.2%	Ford Trucks	BF1231	96275	D	7.8%	Ford, New Holland Equipment
BT388	85861	1,268	45.5%	Champion, Rexworks Equipment; Cross Hydraulic	BT389	96384	D	54.5%	Bandit, Case, Koehring Equipment; Special AMBAC Base
BF7644	86690	2,027	63.8%	Volvo Engines	BF7997	96260	D	36.2%	Fendt Tractors; Volvo Equipment
BF1347	86813	2,453	70.6%	Optional Fuel/Water Separator on Various Truck Engines	BF9898-0	96268	D	29.4%	Freightliner Cascadia, FLD, Business Class M2 Trucks
BF1226	86472	33,656	98.0%	Cummins Engines	BF7591-D	96264	D	2.0%	Case, Hanomag, International Equipment
BF1226	86472	33,656	98.0%	Cummins Engines	BF1261	96278	D	2.0%	Lister-Petter Engines
PA2732	87610	2,016	66.2%	Freightliner, Peterbilt Trucks	PA3951	93240	D	33.8%	Ford, GMC, Mack Trucks
B236	85820	9,000	92.1%	Case, Caterpillar, Demag, Deutz, Drott, Fendt, John Deere	B7143	96344	D	7.9%	Atlas Copco, Kaeser Compressors
BF1226	86472	33,656	98.1%	Cummins Engines	BF1372	96288	D	1.9%	Liebherr Equipment; M.A.N. Trucks
PF916	86073	1,741	66.2%	Case, Fiat-Allis, Kato, Vermeer Equipment; Detroit Diesel	F916-C	96318	D	33.8%	Allis Chalmers Equipment; Detroit Diesel Engines
BF955	89006	21,260	97.0%	Fuel Storage Tank Spin-on	BF7750	96247	D	3.0%	Various Fuel Pumps
BF781	86123	3,824	84.8%	GMC Buses, Light-Duty Trucks, Vans; Detroit Diesel	BF1266	96279	D	15.2%	Detroit Diesel Engines
BT8803-MPG	85566	1,123	46.0%	Hitachi Loaders	BT8805-MPG	96470	D	54.0%	John Deere Equipment
BT8856-MPG	85486	838	43.0%	Sakai Equipment	BT9370-MPG	96462	D	57.0%	John Deere Mowers, Tractors

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STOCK AS NEEDED (CONT'D)									
BT357	85247	907	47.4%	International, New Holland Equipment	BT9561	96406	D	52.6%	J.C. Bamford Lift Trucks, Loaders
BF940	86390	16,957	96.7%	Allis Chalmers, Kubota, Massey Ferguson Equipment	BF9887	96262	D	3.3%	John Deere Equipment
BF587	86373	2,353	77.8%	Case, Deutz, Dresser, Fendt, Ford	BF7663	96245	D	22.2%	Iveco EuroCargo, EuroStar, EuroTech, EuroTrakker Series Trucks
PA3698	87917	209	66.5%	Caterpillar Equipment	PA1926	93242	D	33.5%	John Deere Equipment
B7165	84035	38,678	98.5%	Cub Cadet, Gravely, Husqvarna, John Deere, Snapper	B7222	96427	D	1.5%	Lincoln Ranger 8 Welder with Ruggerini Diesel Engine; Lister-Petter Industrial, Marine Engines
B205	85649	2,275	80.1%	Case, Case-International, Champion	B7004	96416	D	19.9%	Hitachi Equipment
BF7644	86690	2,027	74.2%	Volvo Engines	BF7653	96244	D	25.8%	Volvo, GMC Trucks
RS3935	87816	3,114	40.6%	Case-International Equipment	RS5335	93262	D	59.4%	Caterpillar, Komatsu Equipment
BD7028	85675	2,311	79.9%	Kobelco Excavators; Mitsubishi Engines, Trucks	B7121	96329	D	20.1%	Kobelco Equipment; Mitsubishi Trucks
BF1226	86472	33,656	98.6%	Cummins Engines	BF586	96311	D	1.4%	Atlas Copco Compressors; Deutz Engines; Deutz, Hanomag, International Equipment
BT357	85247	907	54.8%	International, New Holland Equipment	B7274	96429	D	45.2%	J.C. Bamford Equipment
B7165	84035	38,678	98.6%	Cadet, Gravely, Husqvarna, John Deere, Snapper	B7294	96431	D	1.4%	Bomag Rollers with Deutz Engines
BF1274-SP	86423	1,299	68.2%	Cummins Signature 600 Engines	BF1274-SPS	96294	D	31.8%	Sensor Port Thread M14 x 2.0
BT8320	85863	1,283	64.7%	Case, Caterpillar, John Deere	BT9362-MPG	96458	D	35.3%	Case, New Holland Dozers; Case-International Combines, Tractors
B7165	84035	38,678	98.7%	Briggs & Stratton Engines	B7410	96435	D	1.3%	Case Compactors; Deutz Engines
F844-A	86700	6	14.7%	Hitachi, John Deere Equipment	PF7983	96227	D	85.3%	Hitachi, John Deere Equipment
PT951	85487	720	41.7%	Galion Equipment, International, Mack Buses, Trucks	PT903	96407	D	58.3%	International, Kenworth, Mack, Peterbilt, Volvo Trucks
BF954	86386	9,588	96.0%	Case, Ford, Hitachi, John Deere, Kobelco, Komatsu, Hino	BF7648	96243	D	4.0%	GMC, Isuzu Trucks; Komatsu, Link-Belt Equipment
PA2582	87216	628	47.3%	Case, Champion, Hitachi, John Deere	PA3938	93227	D	52.7%	Mack Trucks
BT8841-MPG	85456	1,811	82.3%	J.C. Bamford, John Deere, Komatsu Equipment	BT8847	96398	D	17.7%	Toro Equipment
PA2779	87520	796	56.3%	Caterpillar, Link-Belt Equipment; GMC, Hino, Isuzu	PA2504	93243	D	43.7%	Chevrolet, International, Isuzu, Nissan Trucks; Clark, Hitachi, Taylor Machine, Timberjack Equipment
CS5009	89058	2,309	84.0%	BTE Liquid Coolant Additive (1/2 Gallon Jug)	CS5058	99125	D	16.0%	BTA PLUS Formula Liquid Additive (1/2 Gallon Jug)
BF785	86959	621	57.6%	American Hoist, Demag, Dresser, Komatsu, Terex Equipment	BF7697	96303	D	42.4%	Detroit Diesel Series 2000 Engines
BT8832	84410	723	54.2%	Hitachi Equipment, Hyster Lift Trucks	BT8833	96383	D	45.8%	Hyundai Loaders
B205	85649	2,275	86.7%	Case, Case-International, Cummins, Daewoo, Dresser Engines	B7005	96342	D	13.3%	Hino Trucks; Hitachi Equipment
PA2705	88883	8,037	96.2%	Freightliner, Kenworth, Peterbilt, Western Star Trucks	PA4585	93239	D	3.8%	Fleetguard AF1968
PF231	86112	339	6.1%	Deutz, International, Mercedes-Benz Engines; M.A.N.	PF950	96231	D	93.9%	Atlas Copco, Daewoo, Deutz, International, Michigan Equipment; Iveco, M.A.N., Mercedes-Benz, Scania-Vabis, Volvo Buses, Trucks
RS3746	87243	621	40.1%	John Deere Tractors	RS4994	93268	D	59.9%	Caterpillar Crawler Tractors
PF231	86112	339	7.3%	Deutz, International, Mercedes-Benz Engines; M.A.N., R.V.I. Buses, Trucks	F950-F	96221	D	92.7%	Akerman, Claas, Demag, Liebherr Equipment; Kassbohrer, Mercedes-Benz, Scania, Volvo Buses, Trucks
RS3542	88671	16,139	97.6%	Bobcat, Case, Caterpillar, Ford, J.C. Bamford, John Deere	RS4578	93256	D	2.4%	Hyster Lift Trucks
BF1225	86439	216	85.7%	Case Combines	BF1218	96273	D	14.3%	Caterpillar Engines
V1656-0	85657	303	16.6%	Clark, Gradall, Grove Equipment; Waukesha Engines	V1656-T	96478	D	83.4%	Clark, Gradall, Grove Equipment; Waukesha Engines
B95-MPG	85970XE	335	1.1%	Detroit Diesel Engines	B96-SS	96476	D	98.9%	Cummins Engines
BT8320	85863	1,283	76.7%	Case, Caterpillar, John Deere	BT8432-MPG	96450	D	23.3%	Caterpillar Equipment
BT8876-MPG	85730	2,583	85.3%	Caterpillar, Champion, Equipment; Ingersoll-Rand	BT8879-MPG	96454	D	14.7%	Caterpillar, Timberjack, Volvo Equipment
RS3703	88490	5,104	94.1%	Bobcat, Case-International, Caterpillar, John Deere	RS3747	93260	D	5.9%	Clark Lift Trucks
B236	85772	834	92.4%	Atlas Copco, Bomag, Case, Caterpillar, Demag, Deutz	BT8443	96382	D	7.6%	Zinga Hydraulic Heads
P80	85004	7	81.1%	Allis Chalmers, Case, Grove, New Holland Equipment	P80-HD	96354	D	18.9%	Various Equipment with Dana, Fuller Transmissions

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STOCK AS NEEDED (CONT'D)									
BT124	85488	1,457	82.8%	Oliver, White Equipment	BT521	96349	D	17.2%	Case Tractors
BT8905	84088	848	66.9%	Case-International, Ford, New Holland Mowers, Tractors	BT8908	96401	D	33.1%	Kubota Excavators
PF816	86194	337	40.8%	Ford, Perkins, J. C. Bamford, Landini, Massey Ferguson Equipment	PF816-S	96228	D	59.2%	Atlas Copco Compressors; Ford, Perkins Engines; Hymac, Hyster, Massey Ferguson, Timberjack Equipment
BT365	85628	180	77.3%	Case, Perkins Engines, Equipment; Thermo King Refrigeration	BT8497-MPG	96495	D	22.7%	John Deere Skidders
PA3698	87917	209	84.6%	Caterpillar Equipment	PA4644	90903	D	15.4%	John Deere Tractors
B7420	84422	381	32.1%	Komatsu Excavators	B7440	96437	D	67.9%	Komatsu Equipment
PT8496-MPG	85197XE	1,041	84.3%	Caterpillar Equipment	PT90-MPG	96443	D	15.7%	Caterpillar Equipment
RS3715	88449	24,226	99.0%	Bobcat, John Deere Equipment	PA4632	93246	D	1.0%	Kubota Excavators, Tractors
BT8910-MPG	85719	377	50.0%	John Deere Tractors	BT8911-MPG	96456	D	50.0%	New Holland Loaders
B252	85622	5,099	95.2%	Allison Transmissions	BT8328	96391	D	4.8%	Ford Light-Duty Trucks, Vans; Sellick Lift Trucks
BT124	85458	1,457	85.5%	Oliver, White Equipment	B326	96414	D	14.5%	Volvo Loaders
B95-MPG	85970XE	335	27.6%	Detroit Diesel Engines	B96-MPG	96442	D	72.4%	Cummins Engines
PF834	86167	451	59.8%	Deutz, Mercedes-Benz Engines; M.A.N. Buses, Trucks	F834-F	96220	D	40.2%	Mercedes-Benz, R.V.I. Buses, Trucks
BF1359-SP	86683	1,431	82.9%	Volvo Dump Trucks, Loaders	BF1363	96263	D	17.1%	Doppstadt AK430 Shredder with Mercedes-Benz OM501LA Engine
BD103	85748	26,551	99.2%	Cummins Engines	BD103-SS	96474	D	0.8%	Cummins Engines
B378	85826	1,027	79.4%	Gardner-Denver, Ingersoll-Rand, LeRoi Compressors; Volvo, Yanmar Equipment	B378-10	96339	D	20.6%	Gardner-Denver, Ingersoll-Rand, LeRoi Compressors; Volvo, Yanmar Equipment
PA2968-FN	87477	220	16.0%	J.C. Bamford Equipment	PA2970	93249	D	84.0%	J.C. Bamford Equipment
PT11	85138	458	67.6%	Detroit Diesel, GMC Engines	PT11-HD	96223	D	32.4%	Detroit Diesel, GMC Engines
BT8308-MPG	85849	2,878	93.8%	Ag-Chem, Agco, Case, Volvo Equipment; Ingersoll-Rand Compressors	B7011	96413	D	6.2%	Transit Buses
F844-A	96277	6	64.9%	Hitachi, John Deere	PF9868	96232	D	35.1%	Case, Link-Belt Excavators
PT8380	84803	271	41.4%	Hitachi, John Deere	PT8383	96372	D	58.6%	Hitachi Excavators
BF5810	86120	13,593	98.7%	Detroit Diesel Engines	BF5816	96302	D	1.3%	Detroit Diesel Engines
BF979	86341	5,641	97.4%	International Engines	BF577	96309	D	2.6%	Primary Fuel Spin-on
PA3671-FN	88394	58	57.9%	Kobelco, Komatsu Equipment	PA4583-FN	93235	D	42.1%	Caterpillar Lift Trucks
BF719	86398	116	90.6%	Iveco, R.V.I.	BF7559	96237	D	9.4%	Isuzu Engines
BF988	86358	39,602	99.6%	Deutz, Volvo Engines; R.V.I. Trucks	BF7931	96255	D	0.4%	Various Deutz Diesel Engines
H9046	84902	410	51.0%	Wire Mesh Hydraulic	H9052	96483	D	49.0%	Parker 932618Q; Fleetguard HF30237
BT388-10	85860	3,283	95.1%	Cross Hydraulic Systems	BT9345	96403	D	4.9%	Ransomes Jacobsen HR6010 Mower
BT8381	85615	387	51.6%	Dresser Equipment	BT8800-MPG	96453	D	48.4%	John Deere Equipment
PA2708	88775	214	43.9%	Ford, John Deere, New Holland, Versatile Equipment	PA3668	96411	D	56.1%	Hitachi, John Deere Equipment; Komatsu, Nissan Trucks
PT207-HD	85567	986	84.9%	Allis Chalmers, Case, Caterpillar, John Deere, Massey Ferguson, New Holland, Oliver, Steiger, Versatile Equipment	PT207	96360	D	15.1%	Allis Chalmers, Case, Caterpillar, John Deere, Massey Ferguson, New Holland, Oliver, Steiger, Versatile Equipment
B50	85050	4,455	96.9%	Allis Chalmers, Caterpillar Engines, Equipment; Massey Ferguson, Oliver Equipment	B494	96321	D	3.1%	GMC Trucks; Isuzu Engines
BT366-10	85546	440	66.0%	Bedford, J.C. Bamford, New Holland, Thwaites Equipment; U.C.C. Hydraulic Systems	BT8472	96395	D	34.0%	Afron Manlift
F845-A	86552	272	38.8%	Automatic Wound Sisal Primary Fuel Sock	PF845	96308	D	61.2%	GMC, International, Mack, Peterbilt, Western Star Buses, Trucks
PA2344-FN	87489	1,053	85.4%	Case, Ford, Gehl, John Deere, New Holland, Thomas Equipment; Ingersoll-Rand Compressors	PA3805-FN	93232	D	14.6%	Hyster Lift Trucks
PT8380	84803	271	54.6%	Hitachi, John Deere Equipment	PT8909	96375	D	45.4%	Link-Belt, Sumitomo Excavators
RS3935	87816	3,114	83.2%	Case-International Equipment	RS5304	93261	D	16.8%	Volvo Excavators, Loaders
BD7154	84746XD	17,685	99.3%	Cummins Engines	BD7355	96333	D	0.7%	Komatsu Equipment
PT302	85105	777	82.6%	Oliver, White Equipment	T303-M	96319	D	17.4%	Allis Chalmers Engines; Joy Compressors; Oliver Equipment
BT8320	85863	1,283	89.3%	Case, Caterpillar, John Deere, New Holland Equipment	BT9391-MPG	96464	D	10.7%	Case-International, New Holland Tractors
BT8320	85863	1,283	89.4%	Case, Caterpillar, John Deere, New Holland Equipment	BT9421-MPG	96465	D	10.6%	Case Dozers; Case-International Tractors
PA697	87977	321	60.6%	BMW Motorcycles; Mercedes-Benz Trucks, Vans; Stihl Saws	PA2862	93221	D	39.4%	Guldner Lift Trucks
—	84887	171	0.0%	Pall HC9800FKS8H	PT8425	96373	D	100.0%	John Deere; Takeuchi Loaders
H9042	84121	165	42.2%	Caterpillar Off-Highway Trucks	H9043-V	96482	D	57.8%	Volvo Dump Trucks
PT849	85467	256	55.7%	Case, Caterpillar, Clark, Hough, International, John Deere, Michigan, New Holland Equipment	PT849-10	96374	D	44.3%	Case, Caterpillar, Clark, Hough, International, John Deere, Michigan, New Holland Equipment

Baldwin Primary Number	CARQUEST Primary Number	CARQUEST Primary Sales	Primary Cross % Units	Primary Cross Applications	Baldwin Secondary Number	CARQUEST New Secondary Number	CARQUEST Projected Sales	Secondary Cross % Units	New Secondary Cross Applications
STOCK AS NEEDED (CONT'D)									
BT260	85664	1,330	91.5%	Cessna Hydraulic Systems; International, John Deere, New Holland, Yale & Towne Equipment	BT9321	96402	D	8.5%	Kobelco Excavators; Kubota Equipment
PA2676	88774	492	80.2%	Fiat-Hitachi, Hitachi, John Deere, New Holland, Versatile Equipment; Komatsu Dump Trucks; Nissan Trucks	PA3916	93226	D	19.8%	MCI, Universal Coach Buses
PT82-HD	85092	508	71.9%	Akerman, Allis Chalmers, Case, Caterpillar, Clark	P82	96336	D	28.1%	Allis Chalmers, Case, Caterpillar, Deutz Equipment; Chrysler, Hercules Engines
BF896	86353	3,313	96.9%	Carrier Refrigeration Units; Case, Drott	BF897 KIT	96473	D	3.1%	Case, David Brown, Drott Equipment
BT357	85247	907	89.2%	International, New Holland Equipment	BT9456	96133	D	10.8%	J.C. Bamford Equipment
PT207-HD10	85506	803	83.4%	Allis Chalmers, Case, Caterpillar, John Deere, Massey Ferguson, New Holland, Oliver, Steiger, Versatile Equipment	PT207-10	96361	D	16.6%	Allis Chalmers, Case, Caterpillar, John Deere, Massey Ferguson, New Holland, Oliver, Steiger, Versatile Equipment
B236	85820	9,000	98.6%	Atlas Copco Compressors; Bomag, Case, Caterpillar	B403	96340	D	1.4%	R.V.I., Volvo Buses, Trucks; Renault Engines
BT287-10	85746	366	96.0%	Case, Case-International, Caterpillar, Champion, Ditch Witch, Dynamic Industries, Ford, Gehl, Hesston, John Deere, Manitou, Michigan Fluid Power, New Holland, Steiger Equipment	BT9371-MPG	96463	D	4.0%	Caterpillar, Ditch Witch Equipment; Caterpillar Off-Highway Trucks
PA2846-FN	88389	499	76.0%	Case, International Equipment	PA2657-FN	93247	D	24.0%	Case, Dresser, Hough, International, Oliver Equipment
PT108	85188	1,194	92.1%	Allis Chalmers, Caterpillar, Ford, Hyster, Massey Ferguson	PT108-HD	96357	D	7.9%	Massey Ferguson Equipment
BT8310-MPG	85846	625	86.2%	Champion Equipment	BT8510-MPG	96452	D	13.8%	Hypac, Tigercat Equipment; Taylor Lift Trucks
BF984	86239	1,779	94.5%	Hino, Nissan Trucks; International Engines	BF891	96306	D	5.5%	Dresser, Hough, International Equipment
B10-AL	89380	361	67.5%	Fuel Storage Tank with Drain	B10-AL BSP	96266	D	32.5%	Fuel Storage Tank Assembly with Drain
PA3460	88676	186	52.8%	Torit Air Cleaning Systems	PA2856	93220	D	47.2%	Torit Air Cleaning Systems
B105	85810	1,097	92.1%	Detroit Diesel Engines	B404	96341	D	7.9%	Hino Trucks
BF783	86281	314	70.7%	Allis Chalmers, Astra, Fiat-Allis, New Holland	BF797	96258	D	29.3%	Iveco, R.V.I. Trucks
BF1376	86932	258	56.8%	Freightliner, Sterling Trucks with Caterpillar Engines	BF1279	96297	D	43.2%	Alliance ABP/32FRT02, RA1320RFRT02; Racor RA132FRT02
BT348	85601	1,361	93.5%	Allis Chalmers, Caterpillar, Fiat, Ford, Hesston	BT7316	96441	D	6.5%	Case-International Tractors
PA1667-FN	87222	14,782	99.4%	Allis Chalmers, Benford, Bobcat, Case, Ditch Witch	PA3791-FN	93248	D	0.6%	New Holland Equipment
PA2622	88307	149	39.0%	John Deere Tractors	PA3950	96412	D	61.0%	Massey Ferguson Tractors
BT310	85083	2,420	96.2%	Yale Equipment	B7167	96421	D	3.8%	Bobcat Loaders; Citroen, Peugeot Trucks; Suzuki Automotive
B7223	85444	400	70.9%	Komatsu Equipment	BT402	96348	D	29.1%	Atlas Copco 2900-1200; Mitsubishi 3254001600; Onan 1220774
BT7349	84620	70	78.4%	Dodge 5.9 Turbo Diesel 6.7L Engine	BD7317	96332	D	21.6%	Carrier Refrigeration Units
BT8422-MPG	85847	850	87.4%	Donaldson HBK05 Assembly	BT8471-MPG	96451	D	12.6%	Gradall Material Handlers
PT189	85163	1,906	95.7%	Caterpillar Equipment	PT9555	96378	D	4.3%	Caterpillar Equipment, Off-Highway Trucks
PT8414-MPG	84520	432	82.3%	Broyt, V.M.E., Volvo Equipment	PT722	96370	D	17.7%	Broyt Excavators; Poclain, Volvo Loaders
BT8876-MPG	85730	76	75.3%	Caterpillar, Champion	BT8892-MPG	96455	D	24.7%	Ingersoll-Rand Compressors
PT8496-MPG	85197XE	1,041	94.5%	Caterpillar Equipment	PT9418	96377	D	5.5%	Caterpillar Equipment
H9042	84121	165	63.0%	Caterpillar Off-Highway Trucks	H9043	96481	D	37.0%	Pall HC9020FKS4H, HC9020FUS4H
PT565	85668	1,078	93.2%	Case, International Equipment	PT379 KIT	96472	D	6.8%	International Tractors
PA2619	87554	830	93.2%	Case, International, New Holland, Versatile	PA2407	90901	D	6.8%	Case, International, John Deere, Minneapolis-Moline, Versatile, White Equipment
BF1355	86938	157	47.2%	Thermo King Refrigeration Units, w/o Sensor Port	BF1355-O	96300	D	52.8%	Volvo VN Series, VN730, VNL430, VNL730 Trucks
B75	85798	7,987	99.1%	Caterpillar, Iveco, J.C. Bamford, Kawasaki, Kobelco	B7397	96433	D	0.9%	Case-International Tractors
BT536	85206	30	62.4%	Case	B7220	96426	D	37.6%	Komatsu Equipment
PA2788	88600	541	87.2%	Case, Daewoo, Hitachi, Kobelco, Komatsu	PA3629	93250	D	12.8%	Caterpillar Equipment
PA2815	88634	273	73.6%	Cummins 3905326; Ingersoll-Rand 39824115	PA3868	93225	D	26.4%	Various Marine Applications
PA2526	87651	271	73.3%	Fram Optional Housing; International Trucks	PA3480	96410	D	26.7%	International Trucks
B7135	84022	86	15.5%	Detroit Diesel Engines	B7175	96422	D	84.5%	Detroit Diesel Engines
PA3970	83774	128	24.1%	Hatz Engines	PA3941	93228	D	75.9%	Hatz Diesel Engines; Bitelli Paving Equipment
B495-SS	85971XD	853	94.9%	Detroit Diesel Engines	B495-MPG	96468	D	5.1%	Detroit Diesel Engines

Baldwin Primary Number	CARQUEST Primary Number	CARQUEST Primary Sales	Primary Cross % Units	Primary Cross Applications	Baldwin Secondary Number	CARQUEST New Secondary Number	CARQUEST Projected Sales	Secondary Cross % Units	New Secondary Cross Applications
STOCK AS NEEDED (CONT'D)									
BF971	89347	4,273	99.0%	EMD Locomotive; Fuel Storage Tanks	BF7606	96240	D	1.0%	Volvo Equipment
BT355	85774	1,246	94.8%	Ford, New Holland Equipment	B7009	96417	D	5.2%	Ford Tractors
BT8476	84476	152	51.1%	Belloli Trucks; Liebherr Loaders	BT8477	96396	D	48.9%	Case Tractors; Manitou Equipment; TCL Topper Hedgers
PT9404-MPG	85694	88	19.3%	Case Tractors	H9071	96485	D	80.7%	Bomag Paving Equipment; J.C. Bamford, V.M.E., Volvo Equipment
H9044	84120	121	59.4%	Massey Ferguson Equipment	PT258	96362	D	40.6%	Army-Navy Hydraulic Systems; International Combines; Massey Ferguson Tractors; Vickers Optional Filter Housings
BF1226	86472	33,656	99.8%	Cummins Engines	BF1276	96296	D	0.2%	R.V.I. Trucks
BF7690	86593	121	71.6%	John Deere Tractors	BF9886	96409	D	28.4%	John Deere Loaders, Tractors
B7022	85647	364	86.4%	Nissan Buses	B7047	96343	D	13.6%	Nissan Engines, Trucks
BT274	85453	2,301	97.7%	Case, International, Wayne Equipment	BT9465	96405	D	2.3%	Raymond 52050901
PT9404-MPG	85694	88	22.9%	Case Tractors	H9072	96486	D	77.1%	Case, John Deere Tractors
PA2807	88296	108	50.7%	Replacement for Ecolite Air Element	PA2822	93271	D	49.3%	Gehl Loaders
B179	85064	26,031	99.8%	Kubota, Yanmar Engines	B7281	96430	D	0.2%	Yanmar 119100-35100; Woodgate WFL3536
B236	85772	834	98.5%	Atlas Copco Compressors; Bomag, Case, Caterpillar, Demag, Deutz, Drott, Fendt, John Deere, Liebherr Equipment; Deutz Engines	BT8347	96392	D	1.5%	John Deere Tractors
BT88446	85451	1,220	95.4%	Case, Ditch Witch, Magnum, Vermeer Equipment	BT8464	96394	D	4.6%	Various Hydraulic Applications
PA4615	87748	49	15.9%	Toyota 23301-30205-71	PA3863	93224	D	84.1%	Hino Trucks
BT8416	85586	1,362	95.6%	John Deere, Toro Lawn & Garden Equipment	BT9398-MPG	96467	D	4.4%	John Deere Tractors
B7155	84080	819	94.2%	Hino Trucks	BD7105	96330	D	5.8%	Hino, Nissan Trucks; Hitachi, Kobelco Equipment
BF596	86116	1,477	97.5%	Cummins Engines; Euclid, Komatsu Equipment	BF7913	96304	D	2.5%	Komatsu Equipment
B252	85545	46	93.1%	Allison Transmissions	B7156	96420	D	6.9%	Hatz Diesel Engines; Renault Tractors
PT288-HD	85765	60	77.5%	Case Loaders; Link-Belt Backhoes	PT298-10	96131	D	22.5%	Gomaco Paving Equipment
PF819-HD	86090	35	1.1%	Koehring Equipment	PF819	96229	D	98.9%	Mack Engines, Trucks
BF1357	86942	388	77.3%	Komatsu Equipment	BF1288-0	96267	D	22.7%	Komatsu Dump Trucks, Equipment
B236	85772	834	98.7%	Case; Caterpillar; Demag; Deutz	BT88903	96400	D	1.3%	Industrial Applications
PT289	85760	409	88.2%	Austin-Western, Case Equipment	PT290	96363	D	11.8%	Allis Chalmers Equipment
B99	85792	33,885	99.9%	Atlas Copco, Demag, Caterpillar Equipment	B7507	96351	D	0.1%	IHC MaxxForce 15 Engine; ProStar Trucks
PT82-HD	85092	508	89.1%	Akerman, Allis Chalmers, Case, Caterpillar, Clark	PT82-HD10	96371	D	10.9%	Case, Ingersoll-Rand Equipment
BF5813	86418	4,011	99.0%	Detroit Diesel Engines	BF1213	96271	D	1.0%	Detroit Diesel Engines
BF798	86525	885	95.7%	Case; Caterpillar; Hitachi, Kobelco, Link-Belt	BF7993	96259	D	4.3%	Furukawa, Kato, Kobelco, Link-Belt, MDI/Yutani, Sumitomo, Tadano Equipment; Mitsubishi Engines, Trucks
PT82-HD	85092	508	89.8%	Akerman, Allis Chalmers, Case, Caterpillar, Clark	PF822	96230	D	10.2%	Cummins Engines; Euclid, P & H Harnischfeger Equipment
BF592	86121	232	98.0%	Detroit Diesel Engines	BF7774	96248	D	2.0%	Detroit Diesel Engines
BF1226	86472	33,656	99.9%	Cummins Engines	BF1269	96280	D	0.1%	DAF Trucks
PT193 KIT	85134	63	58.8%	Euclid, Terex Equipment	PT193	96380	D	41.2%	Euclid, Terex Equipment
BT287-10	85746	366	98.6%	Case, Caterpillar, Ditch Witch	BT9356	96404	D	1.4%	Case-International, New Holland Equipment
B109	85386	372	89.2%	Caterpillar, Kobelco, Mustang Equipment	B7189	96423	D	10.8%	MDI/Yutani Equipment; Mitsubishi Engines, Trucks
BT8801-MPG	84606	647	94.1%	John Deere Equipment	BT9343-MPG	96457	D	5.9%	John Deere Motor Graders
BT216	85806	11,610	99.7%	Allis Chalmers, Bobcat, Caterpillar, Claas, J.C. Bamford	B336	96415	D	0.3%	Ford, New Holland, Versatile Tractors; Timberjack Equipment
PA1690-FN	87276	5,905	99.5%	Allis Chalmers, Bobcat, John Deere Komatsu	PA4604-FN	93236	D	0.5%	Nelson 70757H; Fleetguard AF25543K
PA3785-FN	88368	275	89.4%	John Deere Tractors	PA3820-FN	93238	D	10.6%	Hitachi, J.C. Bamford Excavators
PT191-10	85437	87	59.5%	Euclid, Gradall Equipment, Sullair Compressors	PT191	96408	D	40.5%	Clark, Euclid, Gradall Equipment; Sullair Compressors
P528	85637	1,220	97.3%	Freightliner, International, Kenworth, Mack, Peterbilt	PT9386-MPG	96496	D	2.7%	Freightliner, Kenworth, Peterbilt Trucks
PT9188	84097	110	61.8%	Hydraulic Element - Fleetguard HF6308	PT9410-MPG	96497	D	38.2%	Lull Lift Trucks
PT563	85256	230	86.8%	Allis Chalmers, John Deere Equipment	PT393	96364	D	13.2%	Allis Chalmers Tractors
BF7557	86115	3,858	99.2%	Allis Chalmers, Versatile Equipment; Cummins Engines	BF7558	96334	D	0.8%	Extended Life Fuel Spin-on
PA2448	88579	15	59.9%	Allis Chalmers Tractors	PA2753	90902	D	40.1%	Allis Chalmers Tractors
H9084	85709	25	52.4%	Wire Mesh Supported Hydraulic Element	H9083	96493	D	47.6%	Pall HC9600FKP16H, HC9600FUP16H

Baldwin Primary Number	CARQUEST Primary Number	CARQUEST Primary Sales	Primary Cross % Units	Primary Cross Applications	Baldwin Secondary Number	CARQUEST New Secondary Number	CARQUEST Projected Sales	Secondary Cross % Units	New Secondary Cross Applications
STOCK AS NEEDED (CONT'D)									
P7000 KIT	85599	228	88.7%	Case, Furukawa, Kobleco, MDI/Yutani, Mitsubishi, Tadano Equipment	P7093	96320	D	11.3%	Caterpillar Excavators; Mitsubishi Engines
RS3736	88701	1,049	97.6%	Caterpillar Equipment	RS3733	93255	D	2.4%	Hino Trucks
PT480	85420	144	77.9%	Allis Chalmers, Case, Caterpillar, Minneapolis-Moline, Nicholson Equipment	PT480-10	96367	D	22.1%	Allis Chalmers, Case, Caterpillar, Minneapolis-Moline, Nicholson Equipment
PA2654	88783	20	46.9%	Massey Ferguson Wheel Tractors	PA4573	93252	D	53.1%	New Holland Equipment
PA2578	88545	531	95.1%	GMC, Isuzu, Nissan Buses, Trucks; Hitachi, John Deere	PA3689	93223	D	4.9%	Komatsu Equipment
PT434	85517	182	81.2%	Case, Hough, International Equipment	PT477	96366	D	18.8%	Case, Hough Equipment; Marvel Hydraulic Systems
PT483	85654	334	93.9%	Daewoo, Fiat, Hokuetsu, Komatsu Equipment	PT9357	96376	D	6.1%	Volvo Equipment
BT8834-MPG	85491	104	76.8%	Caterpillar Equipment; Freeman Hay Balers	BT9366-MPG	96461	D	23.2%	Caterpillar Equipment, Trucks
H9075	85688	14	77.9%	Bomag, Caterpillar, John Deere	H9076	96488	D	22.1%	Pall HC9600FKT8H, HC9600FUT8H
PA2354	87167	16	62.0%	Komatsu Dump Trucks	PA5315	93254	D	38.0%	John Deere Equipment
BT8850-MPG	85495	5,790	99.6%	Case, Caterpillar, John Deere, Kawasaki, Steiger	BT8863	96399	D	0.4%	Timberjack Logging Equipment
B7217	84259	1,751	98.9%	Hitachi, John Deere, Link-Belt Excavators	B7416	96436	D	1.1%	Case Excavators
B76	85791	61,551	100.0%	Akerman, Mack, V.M.E., Volvo, R.V.I. Engines	BT340	96323	D	0.0%	Allis Chalmers Equipment
PT119	85058	20	33.7%	Clark Equipment	PT119-HD	96355	D	66.3%	Clark Equipment
BF7955	86945	120	81.8%	Liebherr Equipment	BF7919	96253	D	18.2%	John Deere Crawler Dozers, Crawler Loaders
B7144	85725	53	93.5%	Case, Hitachi, Kobelco	B7130	96419	D	6.5%	Gehl, TCM Loaders
P415-25A	85511	115	86.5%	Full-Flow Lube Element	P415-5	96337	D	13.5%	Commercial D4674
P194-HD	85175	6	63.2%	Allis Chalmers, Case, Euclid, Gradall, John Deere	P194-HD10	96358	D	36.8%	CMC, Gardner-Denver, Ingersoll-Rand Equipment
BF970	86352	9,932	99.8%	Caterpillar, International, Link-Belt, New Holland	BF7923	96254	D	0.2%	John Deere 600C LC Excavator
BT216	85806	11,610	99.8%	Allis Chalmers, Bobcat, Caterpillar, J.C. Bamford, Massey Ferguson	B7467	96438	D	0.2%	J.C. Bamford Equipment
PT275	85403	2	61.6%	Racine, Yale & Towne	PT275-10	96130	D	38.4%	Dresser, International, Racine Equipment
PF7749	86819	85	77.9%	Fleetguard FH23000, FH23001, FH23002, FH23003	PF7718	96225	D	22.1%	Fleetguard FS19559
PA2799	88862	10	61.6%	Torit Air Cleaning Systems	PA3458	93222	D	38.4%	Torit DownFlo EAC Dust Collectors
PA1681-FN	87338	31	88.8%	GMC, Mack Trucks	PA3989-FN	93234	D	11.2%	Caterpillar, Mitsubishi Lift Trucks
P194-HD	85235	192	84.0%	Allis Chalmers, Case, Euclid, Gradall, John Deere	P194	96335	D	16.0%	Caterpillar, Quincy Equipment; Mack Engines
BT839-10	85259	389	99.7%	Bobcat, Toro, Vermeer	BT8445	96393	D	0.3%	Joy Compressors
BF954	86386	9,588	99.8%	Isuzu, Toyota Trucks; Case, Ford, Hitachi, John Deere	BF7601	96238	D	0.2%	Komatsu Equipment
PA2611	88595	48	49.6%	Massey Ferguson Wheel Tractors	PA2604	93244	D	50.4%	LeRoi Compressors
BF1395-0	86935	98	74.5%	Freightliner with Detroit Diesel Series 60 Engine	BF1283-SP	96301	D	25.5%	Detroit Diesel Series 60 Engines
PA1865-FN	88270	4,302	99.6%	Allis Chalmers, Bolens, Case, Ford, Gehl, John Deere	PA3895-FN	93233	D	0.4%	Bobcat Equipment
PA1822-FN	87868	382	96.0%	J.C. Bamford, Massey Ferguson, Oliver Equipment	PA4631-FN	93237	D	4.0%	Komatsu Equipment
PF834	86167	451	96.9%	Deutz, Mercedes-Benz Diesel Engines; M.A.N. Buses	F953-F	96222	D	3.1%	Claas Combines; Iveco, M.A.N. Buses, Trucks; Deutz Engines
BF1395-0	86935	98	76.3%	Freightliner with Detroit Diesel Series 60 Engine	BF1395-SP	96292	D	23.7%	Freightliner Trucks
PT8494	85527	21	51.0%	Case Excavators; Donaldson HAK05 Assembly	PT9385-MPG	96446	D	49.0%	Ingersoll-Rand 52263209; Donaldson P161571; Fleetguard HF6297
B236	85820	9,000	99.8%	Atlas Copco Compressors, Bomag, Case, Caterpillar, John Deere	B9601	96439	D	0.2%	Atlas, Deutz-Fahr, Ditch Witch, Mecalac, Voegel Equipment; Deutz Engines; Putzmeister Pumps
PA1630-2	87490	83	88.2%	Caterpillar, Cummins Engines; Gardner-Denver	PA1630	93217	D	11.8%	Allis Chalmers, Euclid Equipment
BT8850-MPG	85498	11	93.9%	Case, Caterpillar, Daewoo	BT8312	96389	D	6.1%	Case Equipment
OB1314	89759	375	96.0%	Hydraulic Filter Base	OB1316	96379	D	4.0%	Requires use of 90658 gasket (furnished with 85861, 85860, 96448) for installation.
PT119	85058	20	61.3%	Clark Equipment	PT119-HD5	96356	D	38.8%	Clark Equipment
PT119	85058	20	61.9%	Clark Equipment	PT119-5	96477	D	38.1%	Clark Equipment
BT8876-MPG	85730	2,583	99.4%	Caterpillar, Champion Equipment; Ingersoll-Rand	BT8401-MPG	96447	D	0.6%	Ingersoll-Rand Compressors
PA1840	87210	149	93.5%	Air Element - Replaces: Ford C5TF-9600-Y	PA2412	93231	D	6.5%	Ford Buses, Trucks
RS4572	87798	201	95.3%	Peterbilt Trucks	RS4613	93257	D	4.7%	Mack 57MD318

Baldwin Primary Number	CARQUEST Primary Number	CARQUEST Primary Sales	Primary Cross % Units	Primary Cross Applications	Baldwin Secondary Number	CARQUEST New Secondary Number	CARQUEST Projected Sales	Secondary Cross % Units	New Secondary Cross Applications
STOCK AS NEEDED (CONT'D)									
P204-HD	85476	2	75.6%	Case, Caterpillar, Dresser	P204-HD10	96359	D	24.4%	Case, Michigan, P&H Harnischfeger, Vickers Equipment
PA1860	88218	35	77.4%	Air Element - Replaces: Ford C5TF-9600-Y	PA2100	93219	D	22.6%	Sullair Compressors
BF954	86386	9,588	99.9%	Air Element - Replaces: Worthington ELM1	BF7666	96270	D	0.1%	Isuzu Engines; Link-Belt Backhoes
P194-HD	85175	6	81.5%	Allis Chalmers, Case, Euclid	PF194	96224	D	18.5%	Caterpillar Engines
BF954	86386	9,588	99.9%	Toyota Trucks; Case, Ford, Hitachi, John Deere	BF7841	96249	D	0.1%	Hitachi, Takeuchi Excavators
PA5482	83820	212	95.0%	Komatsu Dump Trucks, Loaders	PA5766	90904	D	5.0%	Komatsu Dump Trucks, Loaders
BT8851-MPG	84247	63	98.4%	Agco, Caterpillar, John Deere	BT9363-MPG	96459	D	1.6%	Volvo Excavators
PT480	85420	144	93.6%	Allis Chalmers, Case, Caterpillar, Minneapolis-Moline, Nicholson Equipment	PT480-MPG	96444	D	6.4%	Allis Chalmers, Case, Caterpillar, Minneapolis-Moline, Nicholson Equipment
PT9396	84440	9	3.2%	Case, Kobelco, New Holland Excavators	F594-F	96233	D	96.8%	Deutz R2H4115
CS5010	89057	33	79.1%	BTE Liquid Coolant Additive (5 Gallon Bucket)	CS5057	99127	D	20.9%	Caterpillar 8C3680
BT839-10	85259	389	99.9%	Bobcat, Toro, Vermeer	BT8502	96397	D	0.1%	Parker 926543; Donaldson P551550; Fleetguard HF6500
P194-HD	85175	6	86.6%	Allis Chalmers, Case, Euclid	PT394-5	96365	D	13.4%	Ingersoll-Rand 39101704
PA2676	88774	492	98.7%	Hitachi, John Deere, New Holland, Versatile	PA2640	93245	D	1.3%	Allis Chalmers Tractors
PA1859	87302	167	95.4%	Benford, Bolens, Midland Equipment; Wisconsin Engines	PA4732	93230	D	4.6%	Petter 334643; Woodgate WGA1574
PA2182	87705	8	46.8%	Isuzu Impulse	PA1891	90900	D	53.2%	Toyota Lift Trucks
PF902	86512	38	99.3%	Cummins, GMC Engines	PF910	96314	D	0.7%	Allis Chalmers Equipment
BF1375	86892	207	96.6%	Freightliner Trucks with Detroit Diesel Series 60 Engine	BF1377	96289	D	3.4%	Freightliner Coronado, CC132 with Detroit Diesel Series 60 Engine
BF7624	86954	34	43.5%	Scania Trucks	BF7908	96251	D	56.5%	Generator Sets with Scania DC12 Engine, Trucks
H9078	85690	14	48.2%	Wirtgen Milling Machines	H9080	96491	D	51.8%	Pall HC9600FKT13H, HC9600FUT13H
PA1626-2	87376	91	95.6%	Euclid, Hough Equipment	PA1626	93216	D	4.4%	Euclid, Hough Equipment
PT725-MPG	85542	3	31.8%	Barber-Greene, John Deere	PT139-10	96471	D	68.2%	Caterpillar Lift Trucks; Marvel TB578366 Housing
RS3542	88652	250	99.8%	Bobcat, Case, Caterpillar	RS5543	93270	D	0.2%	Manitou MLT523, MLT523A, MT523 Telescopic Handlers
PT727-HD	85435	17	81.1%	Bomag, Schroeder Equipment	PT727-DL	96328	D	18.9%	Schroeder Equipment
BT8873	85733	256	99.0%	Champion, Clark, Daewoo, Link-Belt, V.M.E.	BT9365-MPG	96460	D	1.0%	Caterpillar Equipment
B161-S	85568	114	99.5%	Kubota Engines	B168	96338	D	0.5%	Takeuchi Equipment; Yamar Engines
BF5810	86120	13,593	100.0%	Detroit Diesel Engines	BF7640	96242	D	0.0%	John Deere Equipment
BF7681-D	86729	344	98.7%	Caterpillar, Perkins Engines; New Holland Tractors	BF7783-D	96313	D	1.3%	Massey Ferguson Tractors
PA415-25A	85511	115	97.5%	Full-Flow Lube Element	V415-FF	96479	D	2.5%	Bowser-Briggs, Commercial, Hilco, Winslow Housings
PA2456	87546	1,390	99.7%	CMI, Grove, Insley, Michigan, Morbark Equipment	PA4566	93229	D	0.3%	Caterpillar Equipment
BF5810	86120	13,593	100.0%	Detroit Diesel Engines	BF7612	96241	D	0.0%	Detroit Diesel Engines
H9075	84852	310	98.8%	Bomag, Caterpillar, John Deere, Massey Ferguson	H9075-V	96487	D	1.2%	Volvo Motor Graders
BT8851-MPG	84247	63	99.5%	Agco, Caterpillar, John Deere	BT9466-MPG	96466	D	0.5%	Caterpillar Equipment
PA616	87250	100	97.7%	Cummins Engines; Hyster Equipment	PA1913	93218	D	2.3%	Donaldson EDG130010 Housing
PT318-MPG	85695	8	66.7%	Allison Transmissions	H9081	96492	D	33.3%	Pall HC9600FKP13Z, HC9600FUP13Z
PT708-HD	85605	63	94.9%	Komatsu Equipment	PT487	96368	D	5.1%	Allis Chalmers, Case, Fiat-Allis Equipment
H9078	85690	14	81.2%	Wirtgen Milling Machines	H9079	96490	D	18.8%	Pall HC9600FKS13H, HC9600FUS13H
PT320-MPG	85698	38	92.6%	Allison Transmissions	PT8447-MPG	96445	D	7.4%	CMI Slip Form Paver; Rotomill
H9060	84800	0	77.0%	Wire Mesh Supported Hydraulic Element	H9058	96484	D	23.0%	Pall HC9400FKN13H, HC9400FUN13H
C133-W	85644	10	81.2%	Waukesha Engines	C133-OW	96317	D	18.8%	Waukesha Engines
H9075	85688	14	98.9%	Bomag, Caterpillar, John Deere	PT685-MPG	96369	D	1.1%	Ford Loaders
G286-C	90658	377	98.5%	Buna N Molded Gasket	BT8424-MPG	96448	D	1.5%	Vermeer Equipment
H9078	85690	14	93.6%	Wirtgen Milling Machines	PT683	96480	D	6.4%	Fairey-Arlon 370L310
PA2690	88656	3	91.1%	—	PA2696	93253	D	8.9%	Waukesha Engines
PT317-MPG	85692	1	91.2%	—	H9078-V	96489	D	8.8%	Case 78660C1; General Motors 23049373; International 78660-C1; Parker G01982; Schroeder SBG96001383
RS2863	88433	11,3991	99.5%	Caterpillar, Cummins Engines; Freightliner, GMC	RS2863XP	88433XP	D	0.5%	—
RS5424	83519	1,730	6.4%	Radial Seal Element	RS5458	83519	D	93.6%	—
H9085	85684	7	75.7%	—	H9086	96494	D	24.3%	Pall HC9600FKT16H, HC9600FUT16H
PA3815	87008	5	80.8%	—	PA3814	93241	D	19.2%	Various Oil Field, Marine Applications
—	—	—	0.0%	—	RS5536	93263	D	100.0%	Sullair 68562431; Mann & Hummel C23513